## City of Deerfield Beach Citywide Economic Development Strategy





# **Purpose of the Study**

To create a Citywide Economic Development Strategic Plan that will will contain goals, objectives and benchmarks that measure the City's progress; roles and responsibilities; and implementation strategies.

The Plan will help the City direct efforts and resources toward a clearly defined vision for its future.



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# **Project Process**

- Task 1. Economic and Competitive Advantage Analysis
- Task 2. Regulatory and Resource Review
- Task 3. Public Involvement and SWOT Analysis
- Task 4. The Economic Development Strategic Plan
- Task 5. Project Summary Brochure, Investor Solicitation and Marketing Package





# Deerfield Beach's Unique Competitive Advantages

#### • Central, Strategic Location

- Transportation Access
- Land Availability 355 available acres supporting up to 43,000 new jobs
- A Significant, Interconnected and Diversified Local Economy a \$19.3 B Local Economy Connected to Parent Firms Earning over \$8.9 Trillion
- Significant Labor Force with Range of Occupations
- Growth of Key Business Service Industries to Support New Business Expansion
- Leading International Trade, Life Sciences and Creative Design Cluster Firms
- One of Florida's Leading Advanced Industry Sectors Locations
- Transformative New Development Opportunities





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# **Advanced Industry Sectors**

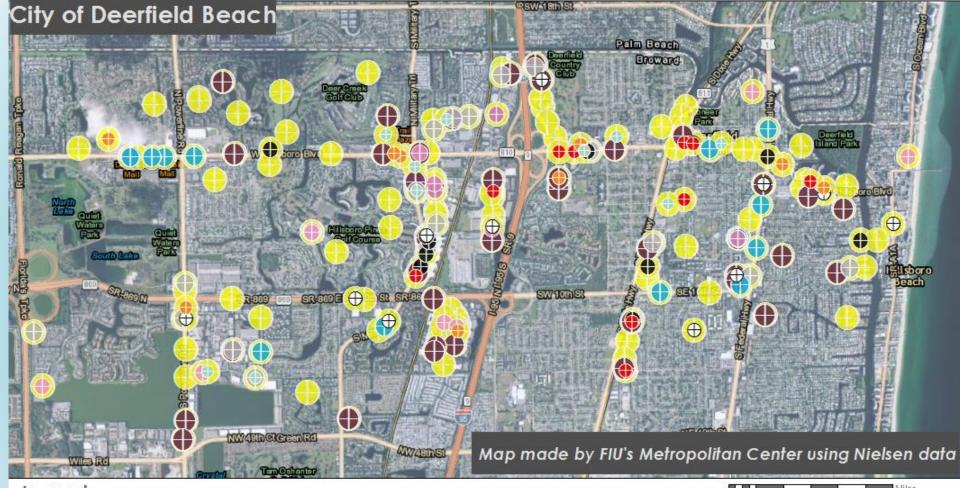
- > 388 establishments and firms in the Advanced Industries Sector
- City AI Sector employs 4,178 workers over 7 percent of the City's employment base
- Advanced Industries Employment for Florida = 3 percent
- City's Advanced Industries Sector generates over \$1.1 billion in local sales - parent companies of the local establishments generate over \$569 billion in sales worldwide.

Deerfield Beach has growing potential as a leading, highconcentration Florida location for the Advanced Industries Sector



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#### Top Ten Advanced Industry Businesses by Location



#### Legend

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- Management, Scientific, and Technical Consulting
- Architecture and Engineering
  - Othe Miscellaneous Manufacturing
  - Wireless Telecommunications Carriers
  - Other Telecommunications

- Computer Systems Design
- Data Processing and Hosting
- Medical Equipment and Supplies
- Medical and Diagnostic Laboratories
- Scientific Research and Development



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## **Deerfield Beach Industry Cluster Opportunities**

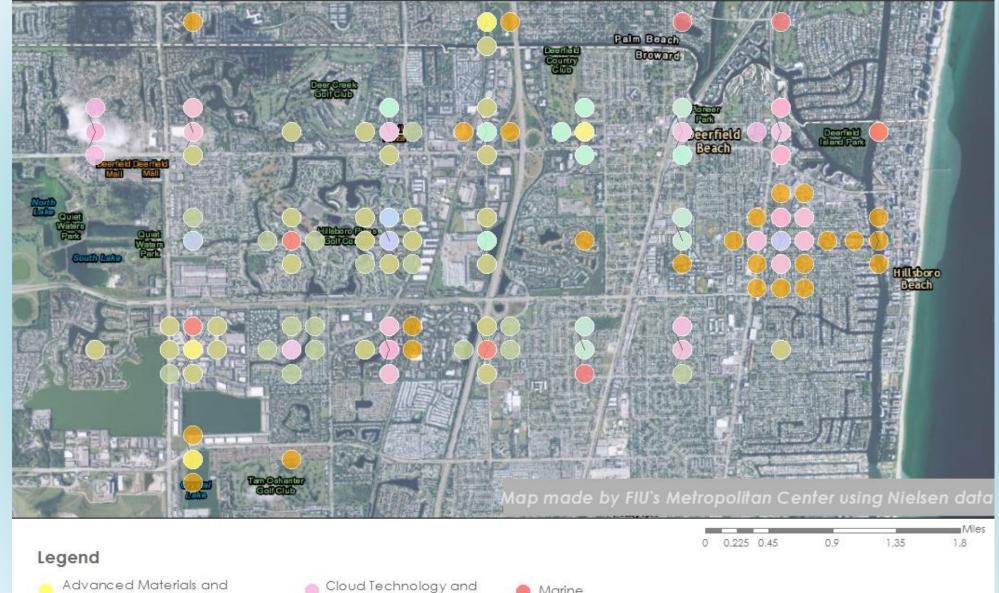
The Greater Fort Lauderdale Alliance has identified seven (7) "established, strong and growing industry clusters" in Broward County

Deerfield Beach is particularly strong in International Trade & Logistics (118 establishments/1,359 employees) and Life Sciences (27 establishments/445 employees)





#### **Industry Clusters in Deerfield Beach**



#### FIU Metropolitan Center

High Technology Manufacturing

Aerospace and Aviation

- Cloud Technology and Mobile Communication
- Life Sciences

Marine

International Trade and Logistics

😑 Creative Design



## **Deerfield Beach Industry Cluster Opportunities**

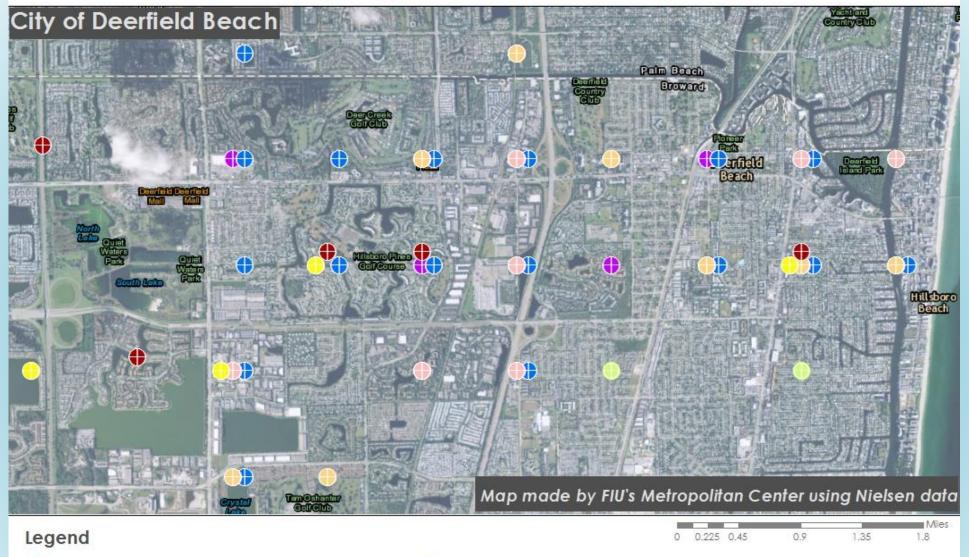
## **Creative Design**

- 1) Architectural and engineering services
- 2) Specialized design services
- 3) Computer systems design and related services
- 4) Motion picture and video industries





#### **Creative Design Types of Businesses by Location**



**FIU** Metropolitan

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Custom Computer Programming Services
Engineering Services

Computer Systems Design Services

Graphic Design Services

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- Motion Picture and Video Production Services
- Interior Design Services
- Architectural Services





# **Stakeholder Interviews**

Issues and opportunities identified by interviewees:

- Job opportunity and generating new employment
- Education
- . Housing
- Physical environment & community image
- . Government structure and government services
- Priority development & redevelopment opportunities





# **Stakeholder Interviews**

### **Priority Development & Redevelopment Opportunities**

- Regional collaboration on job creation, economic development and marketing
- Development of a new Town Center (Pioneer Grove)
- Redevelopment of the Central Core of the City
- Transit-Oriented Development (TOD) at Tri-Rail location
- Improve the City's Gateways
- The Cove Shopping Center most important asset and opportunity for visibility, change of image, and spur new investment
- The Beach make more accessible from the west along Hillsboro Boulevard
- Public Education Vocational training and 2 year technical schools
- Develop more quality retail and restaurant establishments

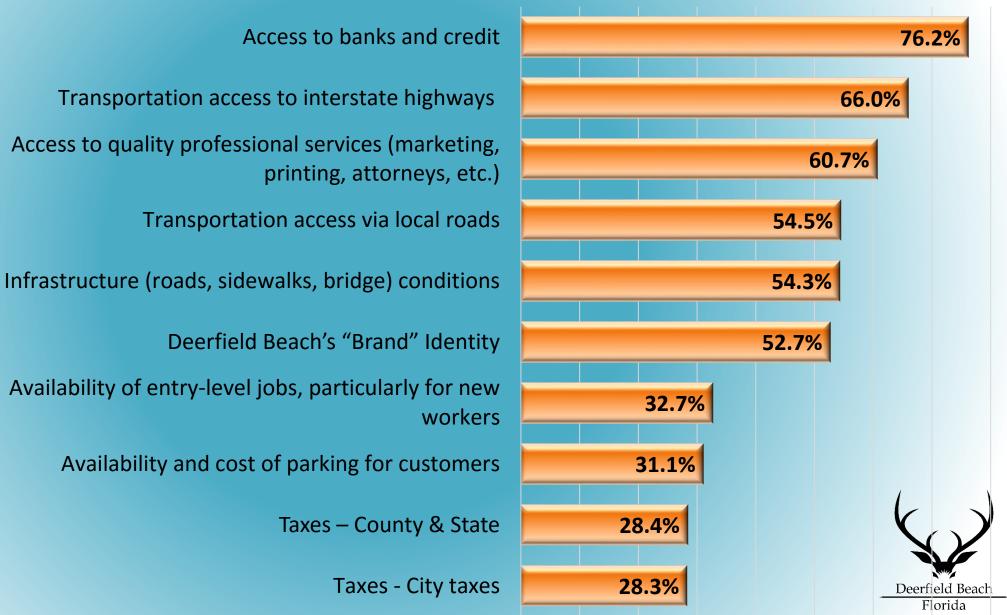




## **Community Survey: Preliminary Results**

### **Top Ten Features of the City Economy**

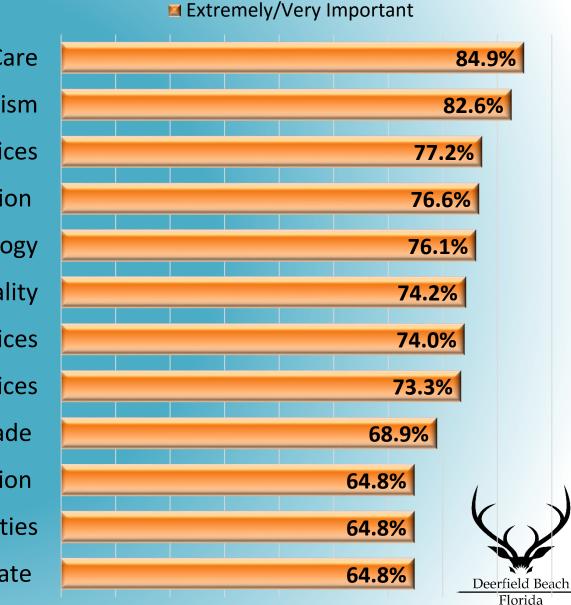
Excellent/Good





## **Community Survey: Preliminary Results**

### Importance of the Creation of New Jobs in the Following Industries?

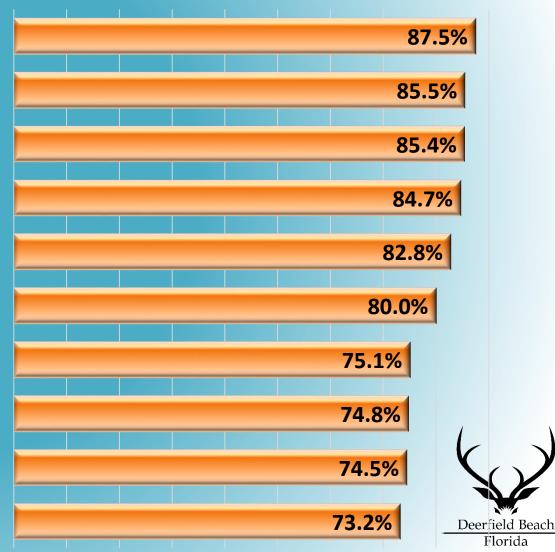


**Health Care** Tourism **Education and Alternative Educational Services** Arts, Entertainment, Recreation Information Technology Hotels & Hospitality **Professional, Scientific and Technical Services** Marine Industry – Production & Services Retail Trade Waste Management and Remediation Utilities **Real Estate** 



### Community Survey: How important each economic development strategy is to Preliminary Results creating jobs and generating economic development opportunities for Deerfield Beach.

Extremely/ Very Important



Clean up and beautify streets and neighborhoods

**Promote local industries** 

Provide resources to improve City Public Schools

Redevelop abandoned/underperforming areas and communities, in particular the central core

Promote local tourism in the City

Further streamline the City's permitting and other regulatory processes

Increase and improve worker job training to improve workers skills

Invest more in parks, public space and recreation

Develop recreation facilities, arts and cultural amenities

Provide resources to expand community college/higher education offerings



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### **Community Survey: Preliminary Results**

#### **Priority Economic Development Projects**

Develop a "clean beach" initiative

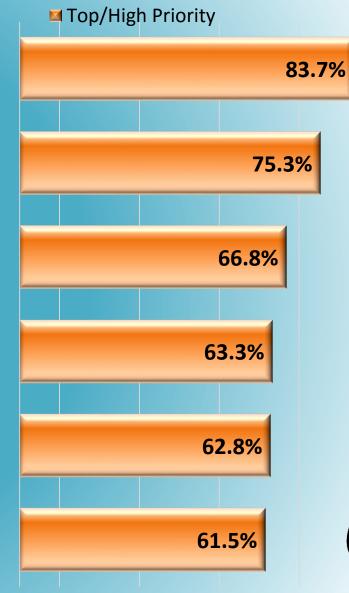
Explore collaborative economic development opportunities with neighboring communities such as Boca Raton and Pompano Beach

> Develop a program for business façade improvements

Add new housing types to attract young professionals and empty nesters

Expand housing and neighborhood revitalization efforts in the central core

Redevelop Pioneer Grove as a new "Town Center" with shops, housing, and a more pedestrian-friendly environment

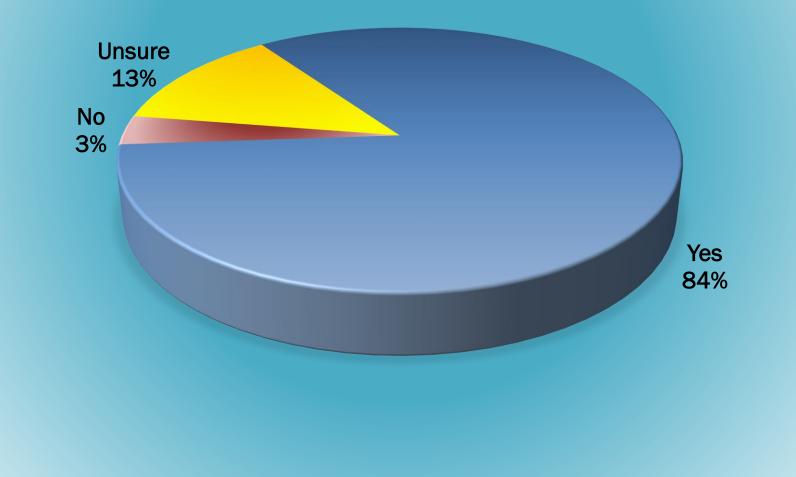






## **Community Survey: Preliminary Results**

DO YOU SEE YOURSELF LIVING IN DEERFIELD BEACH THREE TO FIVE YEARS FROM NOW?

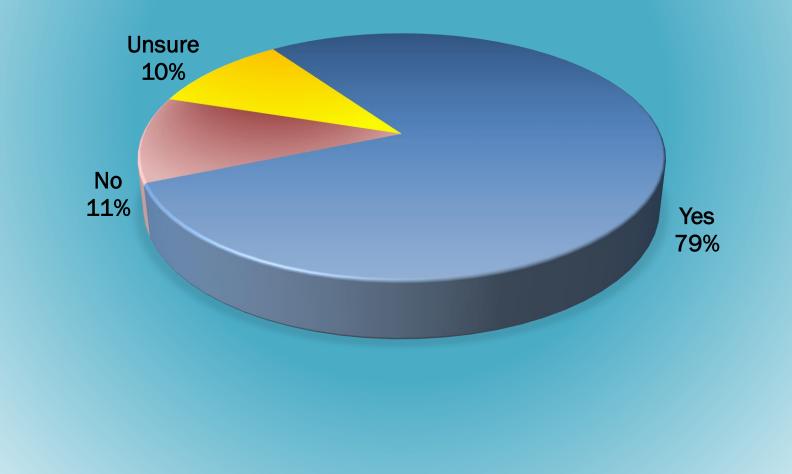






## **Community Survey: Preliminary Results**





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# **Next Steps**

Finalize SWOT Summary Analysis

Draft Economic Development Strategies

Project Summary Brochure for Investor Solicitation and Marketing Package



