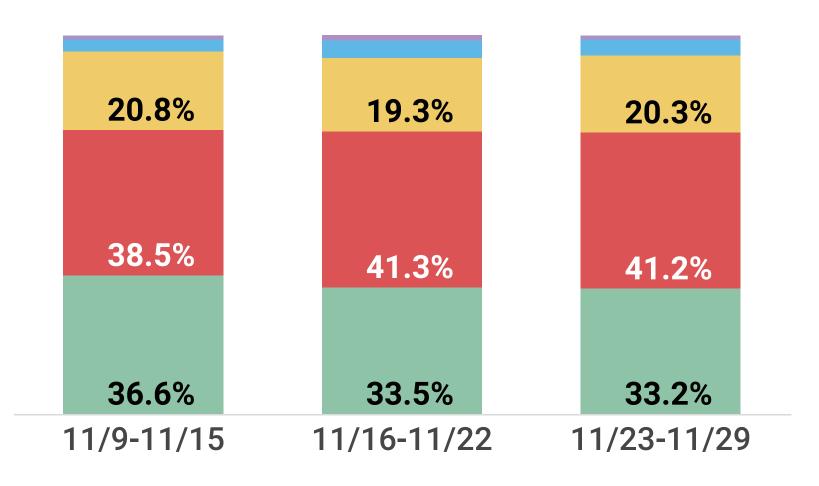
Small Business Pulse Survey Phase III



The Small Business Pulse Survey measures changing business conditions during the Coronavirus pandemic.

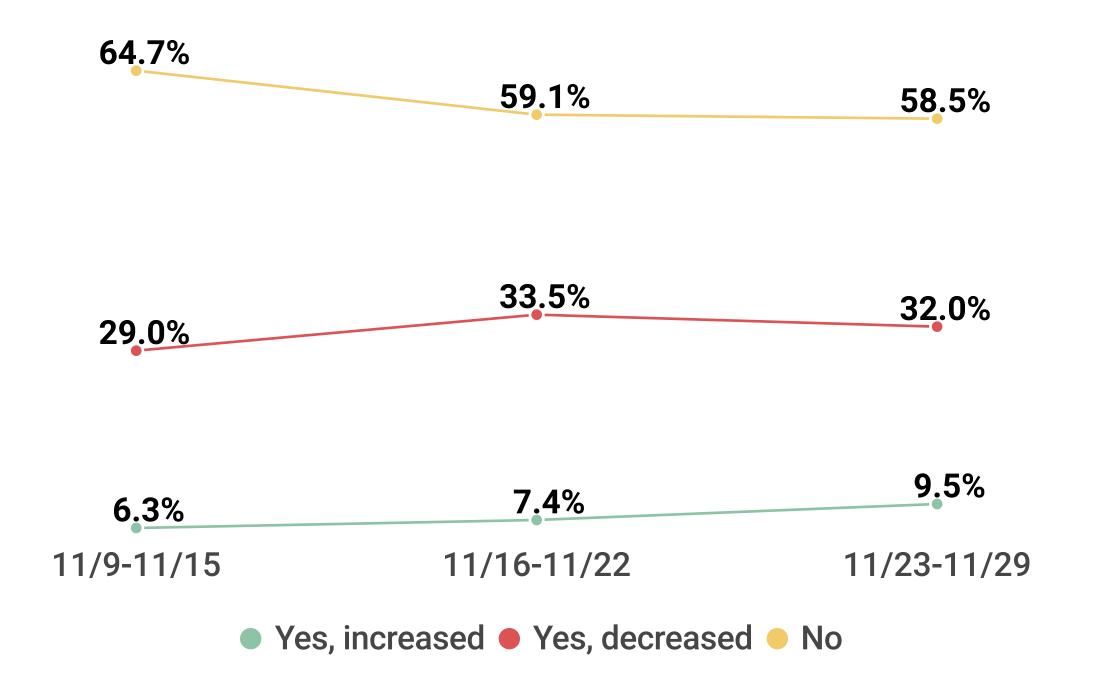
74% of small businesses are still struggling with the pandemic related negative effects.



- Large negative effect
 Moderate negative effect
 - Little or no effect
 Moderate positive effect
 - Large positive effect



Businesses in Miami Metropolitan Area that Experienced a Change in Revenue (November 2020):

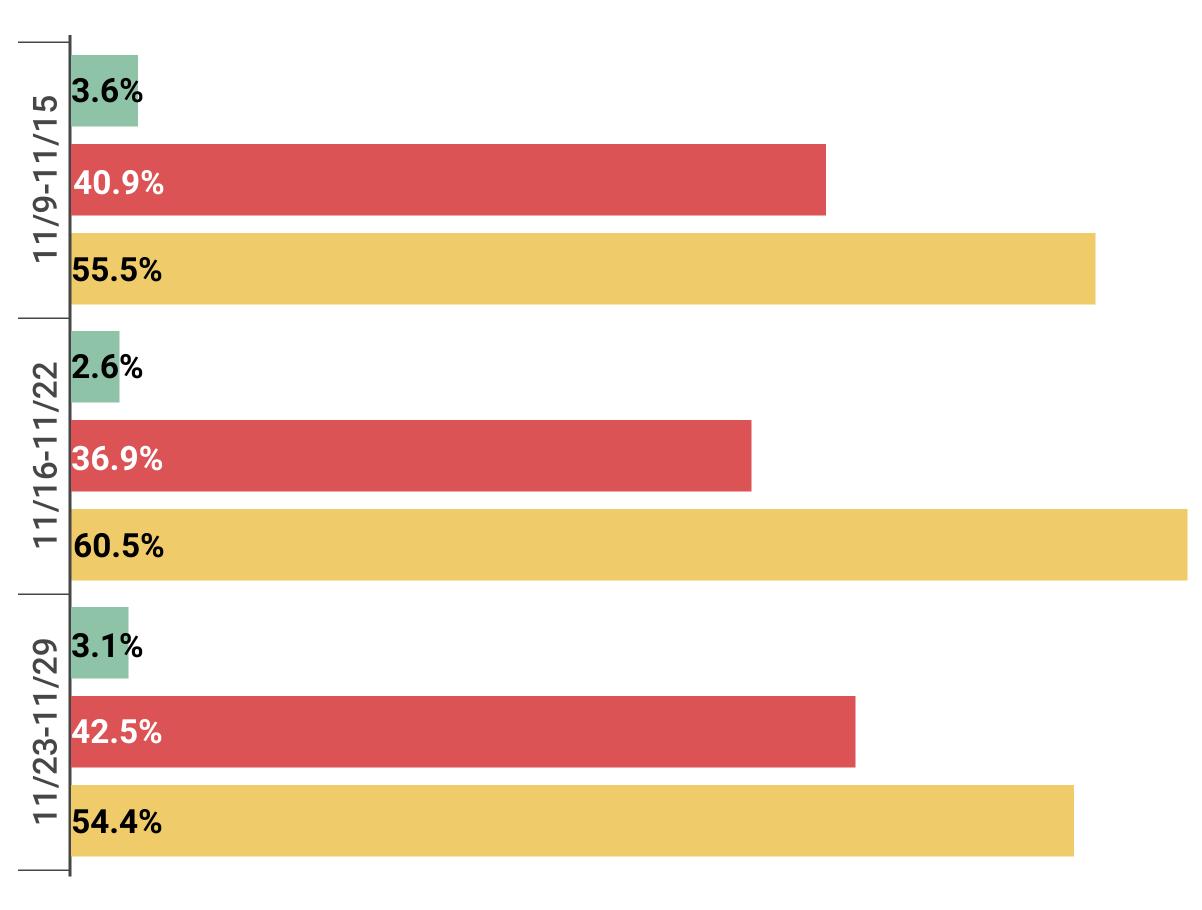




1 in 5 small businesses has seen their operating capacity decrease by 50% or more as of the last week of November.



Businesses in the Miami Metropolitan Area that re-hired employees who had been laid off after March 13, 2020 (November):



YesNoDidn't Lay Off Employees

Source: U.S. Census Bureau 2020, Small Business Pulse Survey

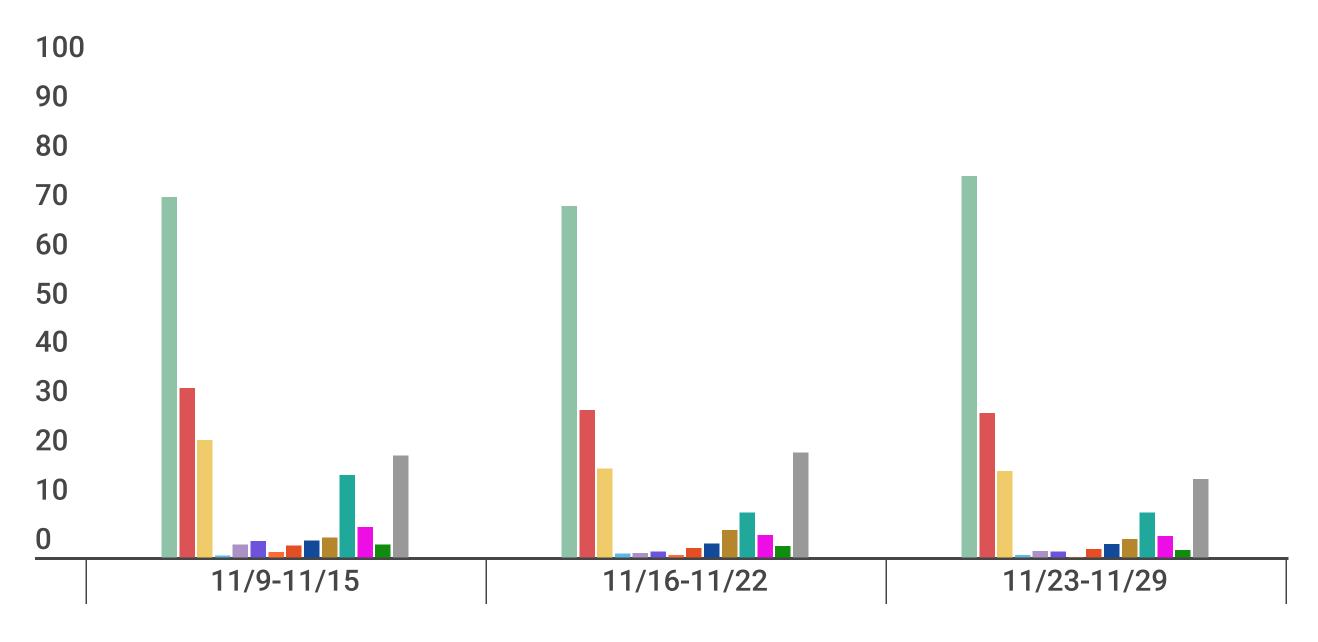


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During the last week of November, 32.3% of small businesses in the Miami Metropolitan Area had less than 1-month worth of cash on hand to sustain their business operations.



Businesses in Miami Metropolitan Area that Requested Financial Assistance (November 2020):



- Paycheck Protection Program (PPP)Economic Injury Disaster Loans (EIDL)
 - SBA Loan Forgiveness
 Main Street Lending Program
 - Deferral of Federal Employment Tax Deposits and Payments
- Federal Sick and Family Leave Tax Credits Federal Employee Retention Tax Credit
- Other Federal programs
 State or Local Government Programs
 Banks
 Self
 - Family or Friends
 Other
 No financial assistance



What has Changed?



Since the first week of May, the percentage of businesses who felt little or no effect because of the pandemic have grown by more than 15%



Small businesses who reported losses in their operating revenues have decreased by 47% since the first week of May.



In the first week of September, businesses who had to reduce the hours worked by employees decreased by 35% from that of May.

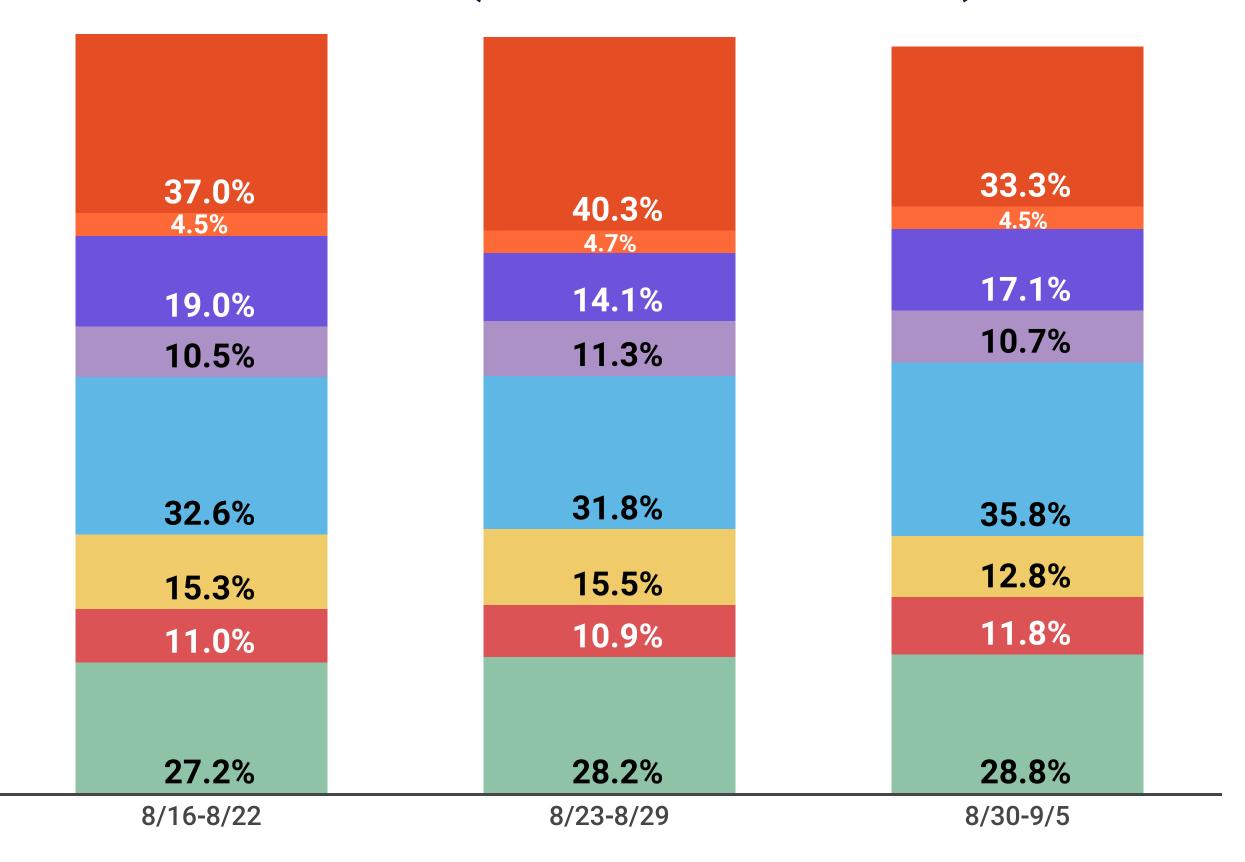


The Small Businesses

Administration programs are still
the main source of financial
assistance for businesses in the
Miami Metropolitan Area.



Businesses' Expectations in the Next 6 Months (November 2020):



- Obtain financial assistance
 Identify new supply chain options
 Develop online sales or websites
- Increase marketing or sales
 Learn how to better provide for the safety of customers and employees
 - Identify and hire new employees
 Permanently close this business
 None of the above



Key Points of the Covid-19 Impact on Small Business in Miami Metropolitan Area (Nov. 2020):



Many small businesses are still experiencing a decrease in revenues.



Although counties in the region reopened their economies in May, many small businesses have not been able to re-hire their laid off/furloughed employees.



The Paycheck Protection Program (PPP) has played a leading role sustaining small businesses.

